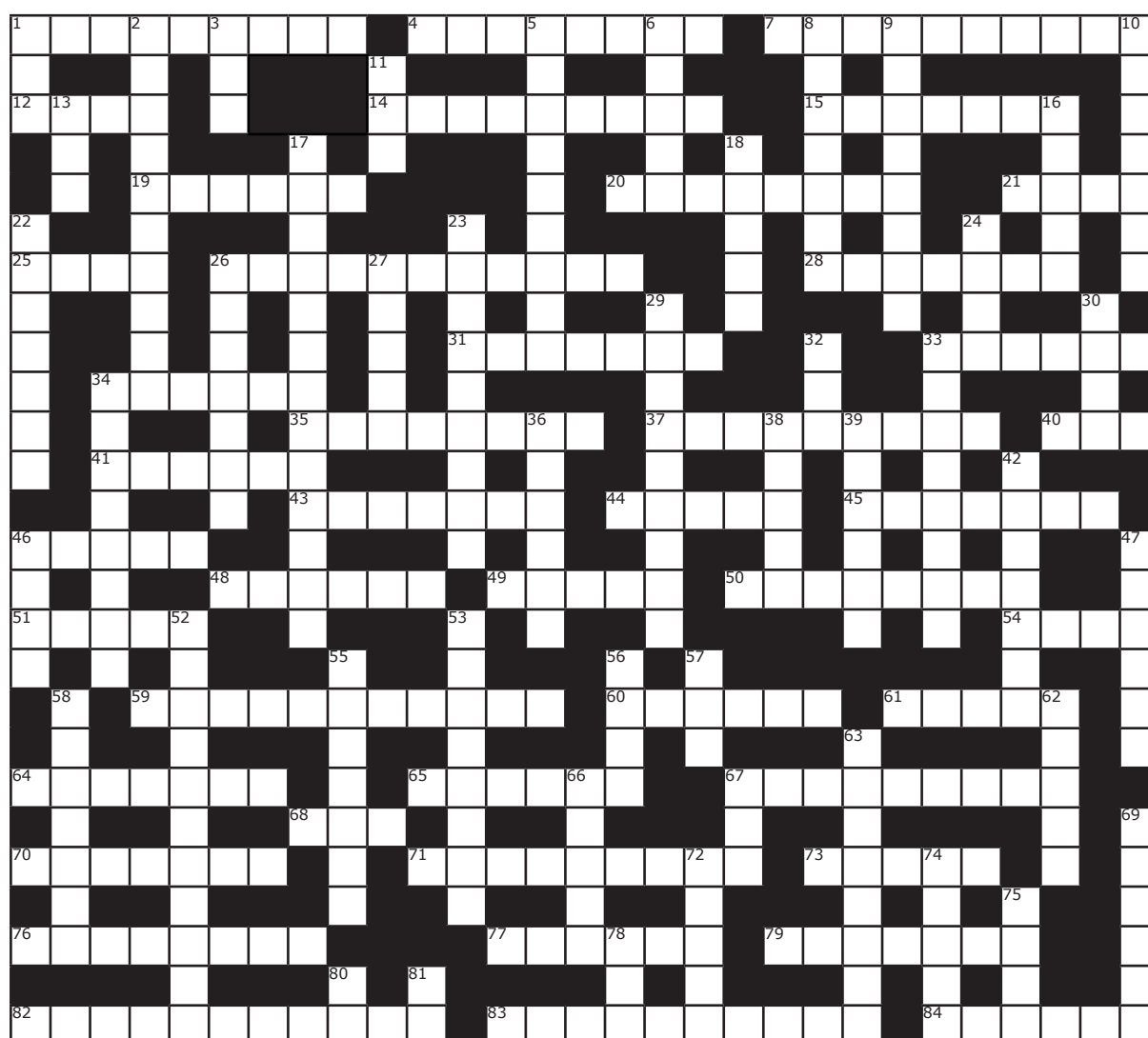


BUSINESS VOCABULARY



ACROSS

1 to change irregularly, go up and down **4** to include, consist of **7** to make easier, help **12** to receive compensation for services **14** marketing activities, raise in position **15** to hire, persuade to be part of **19** to reexamine or critically evaluate **20** to use something to gain advantage **21** a trade exhibition **25** to limit, control **26** a contest, trying to become more successful than others **28** to support, prolong, experience **31** bonus, advantage, or state support **33** to bring from abroad **34** a person who sells things **35** a company who provides goods **37** to discuss a deal **40** the amount of money the government imposes on goods and services upon sale, abbreviation **41** save from danger or difficulty **43** notes of what was said at a meeting **44** personnel, employees **45** interested in learning, inquisitive **46** to grow profit without extra investment **48** yearly **49** before, previous **50** office building and land **51** usefulness, worth **54** a single part of something larger **59** a formal request submitted to an authority **60** assets minus liabilities, also fairness and justice **61** any resource or property owned by a person or business **64** the total income **65** to use something or hire someone **67** the goal, aim **68** a price offer **70** a public sale of property to the one who offers most **71** something that motivates a person to do more or better **73** a person or business with the same goal in the same area **76** to convince, cause someone to believe you by providing reasons for your position **77** the aim, goal **79** the mean, a typical standard **82** an owner of company's stock **83** a branch owned by another company **84** a subject or situation to be dealt with

DOWN

1 a payment for services **2** to help by providing support **3** a feature that makes the product, service, or brand better than others, abbreviation **5** a clause in an agreement, legal stipulation **6** the extent or range of a project, report, etc. **8** a late payment, money owed, paid in part **9** to rise, go up, become greater **10** to give public support or approval **11** to choose, select **13** a purpose, goal, intention **16** to teach, prepare someone for a job or activity **17** a compensation, repayment of money spent to cover losses **18** time allowed away from work or studies **22** to succeed in reaching a goal, to get something by trying hard **23** legal responsibility **24** physical injury or damage **26** behaviour; to carry out, do something **27** to provide what is needed for a task **29** a representative mark or written name **30** an extent, field, location **32** to risk money on the result of an event or a contest **33** the price paid for borrowed money or credit **34** an economic unit that can have different values **36** to make something certain **38** a proposal to sell or buy something **39** money received from work **42** to use, buy, eat **46** to keep and collect for later use **47** to stop working, usually because of age **52** money spent, cost **53** products that are transported, cargo, freight **55** to get, buy, learn **56** to depend on, trust **57** to take legal action, start proceedings **58** to carry out a plan, perform **62** a general direction of change, tendency **63** the act of bringing products to the place where they are wanted **66** the proprietor, someone to whom something belongs **67** to have an obligation to pay or repay **69** a deal where two or more companies are combined to form a new company **72** to express choice or opinion, past tense **74** a loud warning of danger **75** money owed that has not been repaid **78** a substance used as fuel **80** the stage of innovation to introduce new products, abbreviation **81** the department in charge of employees, abbreviation